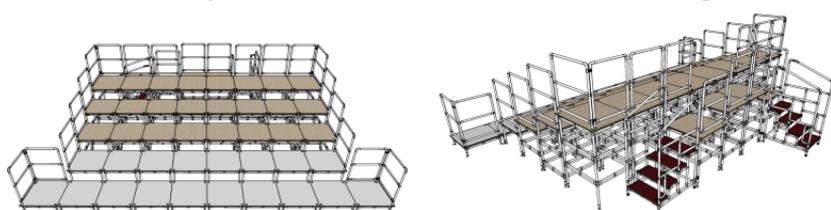


“Now we have taken receipt of the staging and used it in a concert I am very pleased to give you feedback on our experience over the past two years since I first contacted you.



As I had no previous experience with designing equipment even remotely connected with staging I made a GOOGLE enquiry on the internet. How that came up with your specific name I don't know, but I made contact with three companies with a very general enquiry.

As I recall you were the first to respond and therefore the first I invited to site. I immediately felt very comfortable working with you. You very professionally took the necessary time to understand what would best suit our needs in the specific environment of the church which presented some unusual challenges.

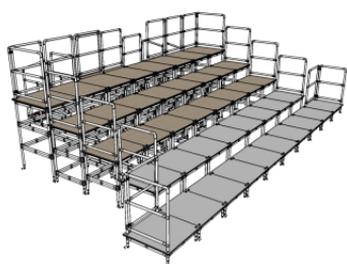


I then invited the other two potential suppliers to visit. They were “OK”. I did not feel as comfortable with them as they seemed to be trying to sell me something rather than trying to find the best solution.

As we were having to design a bespoke solution I felt it inappropriate to continue with all three potential suppliers although you all went so far as to present a formal quotation so I was aware of the commercial viability of your offer. I felt you were the person and the company I wanted to work with.

I used your bid in the Big Lottery Fund Application and was very happy with the way you helped us through the process of rejection and reapplication. Following the award your response was even better, arriving at a solution that not only met our needs but that also we could afford. And all that at the time of you and your partner's baby arrival, when you relied on, very able, support staff, Lallah.

The service from then on was exemplary. On time, flexible delivery and when it came time to our initial assembly there you were on hand to help carry the equipment into the church and lead the assembly.



Our first concert using the staging was last Saturday, and it went really well. The new staging enabling not only the accommodation of some members who otherwise would have been unable, but also an enhancement of the sound from the choir. Not my opinion but the unsolicited opinion of several in the audience. We had an exciting time dismantling the stage but that will improve with time and experience.

John, I cannot thank you enough for all your efforts, and I whole heartedly endorse you company and their products. I am very willing to act as a third party referee should you require it.”

ST JOHN'S CHURCH IN ALRESFORD, HAMPSHIRE.

